



9–12 СЕНТЯБРЯ 2024

65\* ЭКСПОЦЕНТР

**ЛЕСДРЕВМАШ**

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## Conference programme\*

20<sup>th</sup> Anniversary International Exhibition for Machinery, Equipment and Technology for Logging, Woodworking and Furniture Industries

### Lesdrevmash 2024

9 September	
<p><b>11.00–13.00</b> Pavilion No.2, Seminar Hall No.3 <b>FREE</b></p>	<p>Conference on <b>the National Forest Certification System as a Tool for Protecting the Interests of Russian Market Participants</b> with the participation of Rosleshoz – the Federal Agency for Forestry, Rosstat – the Federal State Statistics Service, Bumprom, leading timber manufacturers</p> <p>Organised by the Association of Woodworking and Furniture Enterprises of Russia, EXPOCENTRE AO</p>
<p><b>11.00–17.00</b> Pavilion No.2, Hall 3, Green Hall <b>PAY</b></p>	<p><b>WoodWorld 2024</b> Forum of Forestry Enterprises</p> <p><b>11.00–13.30 The general state of Russia's timber industry</b></p> <ul style="list-style-type: none"><li>– The Russian markets of forest products: recent trends</li><li>– Prospects of demand for Russian timber products with confirmed aspects of responsible origin</li><li>– Promising export destinations for timber products</li><li>– Manufacturers' views on industry development</li><li>– Cultural and communication specifics of exporting to Africa</li></ul> <p><b>11.00–15.00 Session on the situation on the construction market: what consequences await the timber industry</b></p> <ul style="list-style-type: none"><li>– Wooden house building as the main driver in the timber industry in Russia</li><li>– Development and prospects of multi-storey housing construction</li><li>– Opportunities for the development of export of timber products to Indonesia</li></ul> <p><b>15.00–15.30</b> Summing up the first day's results</p> <p>Organised by the ProDerevo information and analytical portal</p>
<p><b>12.00–14.00</b> Pavilion No.2, Hall 3, Business+ Area <b>FREE</b></p>	<p>Conference on <b>the International Logistics in the Forest Industry – Three Years of Sanctions Later...</b></p> <p><b>12.00–12.30 International logistics and foreign trade: results, trends and forecasts</b></p> <ul style="list-style-type: none"><li>– How Russia's foreign trade has changed</li><li>– Current trends in the development of international logistics</li><li>– Ways to develop international logistics</li><li>– Risks to be taken into account</li></ul>

	<p><b>12.30–13.00 Customs clearance of forest products under sanctions 2022-2024</b></p> <ul style="list-style-type: none"> <li>– Countermeasures, prohibitions and restrictions, customs duties in recent changes in customs legislation</li> <li>– Parallel import. Concepts and purposes, pros and cons</li> <li>– A paying agent. What should be taken into account during customs clearance?</li> <li>– How has the Federal Customs Service's attitude to foreign trade participants changed? Comparing theory and practice</li> </ul> <p><b>13.00–13.30 Orient express or going East / A Stormy Sea of Sanctions</b></p> <ul style="list-style-type: none"> <li>– Before and after ... Results of railway logistics development over the last three years</li> <li>– Trends in the development of current international railway logistics</li> <li>– Anthology of events in the maritime transport market for 2022-2024</li> <li>– Price correlation in the maritime transport market and the world situation</li> </ul> <p><b>13.30–14.00 Q&amp;A Session</b></p> <p>Organised by NOVELCO, EXPOCENTRE AO</p>
<p><b>14.00–16.30</b> Pavilion No.2, Seminar Hall No.3</p> <p><b>FREE</b></p>	<p><b>Panel on Comprehensive Technological Equipment for Forestry Enterprises Under Sanctions</b></p> <ul style="list-style-type: none"> <li>– A unified information platform for the timber industry: equipment for forestry enterprises. Available technologies for creation of modern forestry enterprises</li> <li>– Priority investment projects in the field of forest development. The current number of projects under implementation. Possibility of changing timelines. Preservation of preferences from the state in case of changes in the planning schedule</li> <li>– Transition from standardised forest development plans for priority investment projects to an economically balanced model that takes into account the interests of all market players</li> <li>– Support measures for Russian manufacturers of equipment for the timber industry in the sphere of import substitution</li> <li>– Capabilities of the Resource Centre of the Lestech Association of Timber Machinery and Equipment Manufacturers. Comprehensive technological equipment for sawmills of medium and large production capacity</li> <li>– Comprehensive solutions for creation of enterprises. Design of bioenergy enterprises and facilities: shelf solutions and selection of technological equipment</li> <li>– Creation of new and upgrade of existing pulp and paper mills. Cooperation with Chinese design institutes</li> </ul> <p>Organised by the Lestech Association of Timber Machinery and Equipment Manufacturers, EXPOCENTRE AO</p>
<b>10 September</b>	
<p><b>11.00–14.00</b> Pavilion No.2, Seminar Hall No.3</p> <p><b>FREE</b></p>	<p><b>Scientific and Methodological Council on Forestry: Relevant Issues of Forestry Education Development, Formation of Modern Educational Standards and Educational Programmes</b></p> <p>Organised by the Association of Woodworking and Furniture Enterprises of Russia, the Mytishi Branch of Bauman Moscow State Technical University, EXPOCENTRE AO</p>
<p><b>10.00–17.00</b> Pavilion No.2, Hall 3, Business+ Area</p> <p><b>LIMITED</b></p>	<p><b>SUPPLIER DAY</b> <b>B2B negotiations on timber exports</b></p> <p>Organised by EXPOCENTRE AO</p>

<p><b>11.00–14.00</b> Pavilion No.2, Seminar Hall No.4</p> <p><b>FREE</b></p>	<p><b>SUPPLIER DAY</b> <b>Panel on Procurement in the Russian timber industry</b></p> <p><b>11.00–11.10</b> Welcome message  <b>11.10–11.35</b> Procurement management 2024-2025  <b>11.35–11.55</b> Specifics of participation in procurement based on the customer's practice and current requirements of 223-FZ. Specifics of participation in procurement only among SMEs  <b>11.55–12.15</b> How to become a partner of a client company  <b>12.15–12.35</b> A supplier relationship system  <b>12.45–13.05</b> Personalised negotiations  Short five-minute meetings between suppliers and customers  <b>13.05–13.15</b> Modern electronic procurement platforms. Requirements of suppliers and purchasers  <b>13.15–12.30</b> Q&amp;A Session. General discussion</p> <p>Organised by TEK-Torg, EXPOCENTRE AO</p>
<p><b>11.00–16.00</b> Pavilion No.2, Hall 3, Green Hall</p> <p><b>PAY</b></p>	<p><b>WoodWorld 2024</b> Forum of Forestry Enterprises</p> <p><b>11.00–14.00</b> <b>Market of sawn timber</b></p> <ul style="list-style-type: none"> <li>– The current state of sawn timber markets: production, export, domestic consumption</li> <li>– The DIY construction market</li> <li>– The sawn timber markets in Middle East and North Africa</li> <li>– The sawn timber market in China</li> <li>– Opportunities for transit and localisation of warehouses and production facilities in Kazakhstan</li> <li>– Import of sawn timber to Turkey: opportunities and solutions</li> <li>– Southbound supply chains of timber products: the current status and prospects</li> <li>– The pellets and briquettes market</li> <li>– Import substitution of sawmill equipment: will Russia get its own equipment?</li> <li>– Re-engineering of machines and equipment. Is it realistic in Russian conditions?</li> </ul> <p><b>16.00–16.10</b> Summing up the second day's results</p> <p>Organised by the ProDerevo information and analytical portal</p>
<p><b>14.00–16.00</b> Pavilion No.2, Seminar Hall No.3</p> <p><b>FREE</b></p>	<p><b>4<sup>th</sup> Forum on the Russian Forest Engineering</b></p> <p>Organised by the Drevmash Russian Association of Organisations and Enterprises of Woodworking Machine Building, EXPOCENTRE AO</p>
<p><b>11 September</b></p>	
<p><b>11.00–13.00</b> Pavilion No.2, Hall 3, Business+ Area</p> <p><b>FREE</b></p>	<p><b>Panel on the Current Problems of Import Substitution in the Timber Industry: Ensuring Uninterrupted Operation of Equipment</b> with the participation of industry associations, leading manufacturers and sellers of equipment</p> <ul style="list-style-type: none"> <li>– Supply of modern equipment for woodworking production</li> <li>– Possibility of creating production facilities in Russia, problems and reasons preventing it</li> <li>– Creation of import-substituting production facilities, components for furniture and woodworking industry from chemicals to metal fittings</li> </ul>

	<ul style="list-style-type: none"> <li>– The industry’s current situation, existing support programmes, opportunities of creating new necessary tools</li> </ul> <p>Organised by the Association of Woodworking and Furniture Enterprises of Russia, EXPOCENTRE AO</p>
<p><b>11.00–15.00</b> Pavilion No.8, Hall 3, Iskra Area</p> <p><b>FREE</b></p>	<p><b>3<sup>rd</sup> Conference on Robotics Technology in Machine Building</b></p> <p><b>11.00–12.30</b> Panel on <b>comprehensive solutions for robotisation of production processes</b></p> <ul style="list-style-type: none"> <li>– How to select and estimate effects? Lean robotisation approaches and methodology</li> <li>– Is innovation required or is it enough to incentivise the replication of existing customer solutions?</li> <li>– What role does import substitution play in the demand for robotisation technologies?</li> <li>– Which segments of technological industrial equipment are critically dependent on foreign manufacturers?</li> <li>– How to strengthen customers' competences for working with robotised systems</li> </ul> <p><b>13.00–15.00</b> Case session on <b>standard and innovative robotisation systems. Technology of equipment monitoring</b></p> <p>Organised by the Russian Association of Robotics, EXPOCENTRE AO</p>
<p><b>11.00–16.30</b> Pavilion No.2, Hall 3, Green Hall</p> <p><b>PAY</b></p>	<p><b>WoodWorld 2024 Forum of Forestry Enterprises</b></p> <p><b>11.00–15.00 Markets for wood-based panels and plywood</b></p> <ul style="list-style-type: none"> <li>– The current state of wood-plate, plywood and furniture production in Russia</li> <li>– Promising export destinations for wood-plate and plywood products</li> <li>– The furniture market in Russia</li> <li>– The market of wooden doors in Russia</li> <li>– The current state and prospects of Kyrgyzstan’s furniture industry</li> <li>– Development of the furniture and woodworking industry in Kazakhstan</li> <li>– Development of export to Malaysia</li> </ul> <p><b>15.00–15.30 Summing up the Forum’s results</b></p> <p>Organised by the ProDerevo information and analytical portal</p>

\*Subject to alteration

<b>FREE</b>	Free event
<b>PAY</b>	Paid event
<b>LIMITED</b>	Attendance by arrangement with the organiser